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OL FICE WEST VIRGINIA SECRETARY OF STATE

WEST VIRGINIA LEGISLATURE

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REGULAC SESSION, 2002



SENATE BILL NO. ______

(By Senator OLIVERIO, ET AL)

PASSED MARCH 9, 2002

In Effect _____ Passage

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OFFICE WEST VIRGINIA SECRETARY OF STATE

ENROLLED

COMMITTEE SUBSTITUTE

FOR

Senate Bill No. 561

(SENATORS OLIVERIO, UNGER, ANDERSON, BURNETTE, CRAIGO, KESSLER, MCCABE, REDD, ROSS, SHARPE, BOLEY AND DEEM, original sponsors)

[Passed March 9, 2002; in effect from passage.]

AN ACT to amend and reenact article one-a, chapter twelve of the code of West Virginia, one thousand nine hundred thirtyone, as amended, relating to the West Virginia small business linked deposit program; providing for linked deposit loans of not more than one percent above the prime interest rate; providing for linked deposits of not less than one percent; suggesting that guaranteed loans be used; and requiring the program to be marketed.

Be it enacted by the Legislature of West Virginia:

That article one-a, chapter twelve of the code of West Virginia, one thousand nine hundred thirty-one, as amended, be amended and reenacted to read as follows:

ARTICLE 1A. WEST VIRGINIA SMALL BUSINESS LINKED DEPOSIT PROGRAM.

§12-1A-1. Definitions.

1 (a) "Treasurer" means the West Virginia treasurer's 2 office.

(b) "Eligible small business" means any business that: (1)
Employs fifty or fewer employees and has gross annual
receipts of five million dollars or less; (2) is headquartered
in this state; (3) is organized for profit; and (4) complies
with the terms and conditions of this article regarding
eligibility.

9 (c) "Eligible lending institution" means a financial 10 institution that is eligible to make commercial loans, is a 11 public depository of state funds and agrees to participate 12 in the linked deposit program and comply with its terms 13 and conditions.

(d) "Linked deposit" means a certificate of deposit 14 15 placed by the treasurer with an eligible lending institution 16 that agrees to lend a linked deposit loan to an eligible 17 small business. The amount of the certificate of deposit is 18 equal to the amount of the linked deposit loan at an 19 interest rate of three percent below the current market 20 rate as determined and calculated by the treasurer, but in 21 no event may the interest rate on the certificate of deposit 22 be less than one percent. The linked deposit may be placed 23 with the eligible lending institution for up to four years depending upon whether the small business remains 24 eligible for the program. On an annual date, as deter-25 26 mined by the treasurer, the rate paid to the treasurer shall be recomputed based upon the current market rate. 27

(e) "Linked deposit loan" means a loan between an
eligible lending institution and an eligible small business
for an amount not to exceed one hundred fifty thousand
dollars at a rate of not more than one percent above the
prime interest rate as published by the wall street journal

on the date the eligible lending institution submits the 33 34 loan package to the treasurer. In exchange for providing 35 this reduced rate loan, the eligible lending institution receives a linked deposit. On an annual date, as deter-36 37 mined by the treasurer, the rate charged to the eligible 38 small business may be recomputed but shall not exceed the 39 prime interest rate plus one percent. The linked deposit loan may be part of a comprehensive loan package, 40 including guaranteed loans by the United States small 41 42 business administration, or other federal or state agency providing a partial or full guarantee against loss to the 43 44 eligible lending institution.

45 (f) "Small business development center" means the West

46 Virginia small business development center, a division of

47 the West Virginia development office.

§12-1A-2. Legislative findings.

1 The Legislature finds that many small businesses throughout the state are experiencing economic stagnation 2 3 or decline, that high interest rates have caused small 4 businesses in this state to suffer disproportionately in 5 profitability and competition and that high interest rates 6 have fostered a serious increase in unemployment. The 7 linked deposit program provided for by this article is 8 intended to provide a statewide availability of lower cost 9 funds for lending purposes that will materially contribute to the economic revitalization of this state. Accordingly, 10 it is declared to be the public policy of the state through 11 the small business linked deposit program in conjunction 12 with various guaranteed loan programs to create an 13 availability of lower-cost funds to inject needed capital 14 into the small business community, sustain or improve 15 business profitability, provide greater incentives to 16 lending institutions to lend funds to small businesses and 17 protect the jobs of citizens of this state. The Legislature 18 further finds that the involvement of both the treasurer in 19 facilitating the deposit of funds for the program and the 20 small business development center in determining which 21

- 22 businesses meet the eligibility requirements of the linked
- 23 deposit program is necessary in order for state funds to be
- 24 used in the most effective manner possible in assisting
- 25 small businesses throughout the state and thereby maxi-
- 26 mizing the impact of the program.

§12-1A-3. Limitations on investment in linked deposits.

- 1 The treasurer shall invest in linked deposits. The total
- 2 amount deposited at any one time shall not exceed, in the
- 3 aggregate, twenty million dollars.
- 4 When deciding how much to invest in linked deposits,
- 5 the treasurer shall give priority to the investment, liquidity
- 6 and cash flow needs of the state.

§12-1A-4. Applications for loan priority; loan package; counseling.

(a) An eligible lending institution that desires to participate in the linked deposit program shall accept and review
loan applications from eligible small businesses that have
been prepared with the advice of the small business
development center. The lending institution shall apply all
usual lending standards to determine the credit worthiness
of each eligible small business and whether the loan
application meets the criteria established in this article.

9 (b) An eligible small business shall certify on its loan 10 application that: (1) The small business is in good standing 11 with the state tax division and the bureau of employment 12 programs as of the date of the application; (2) the linked 13 deposit loan will be used to create new jobs or preserve 14 existing jobs and employment opportunities; and (3) the linked deposit loan shall not be used to refinance an 15 16 existing debt.

(c) In considering which eligible small businesses should
receive linked deposit loans, the eligible lending institution shall give priority to the economic needs of the area in
which the business is located, the number of jobs to be

created and preserved by the receipt of the loan, the
reasonable ability of the small business to repay the loan
and other factors considered appropriate by the eligible
financial institution.

25 (d) A small business receiving a linked deposit loan shall 26 receive supervision and counseling provided by the small 27 business development center when applying for the loan. 28 The services available from the small business develop-29 ment center include eligibility certification, business 30 planning, quarterly financial statement review and loan application assistance. The state tax division and the 31 32 bureau of employment programs shall provide the small 33 business development center with information as to the 34 standing of each small business loan applicant. The small 35 business development center shall include these certifica-36 tions with the loan application.

(e) The eligible financial institution shall forward to the
treasurer a linked deposit loan package, in the form and
manner prescribed by the treasurer. The treasurer shall
forward notice of approval of the loan to the small business development center at the same time it is furnished to
the eligible financial institution.

§12-1A-5. Acceptance or rejection of loan package; deposit agreement for linked deposits.

(a) The treasurer may accept or reject a linked deposit
 loan package or any portion of a package based on the

3 criteria prescribed by this article.

(b) Upon acceptance of the linked deposit loan package,
the treasurer shall place a linked deposit with the lending
institution.

7 (c) The eligible lending institution shall enter into a 8 deposit agreement with the treasurer in a form prescribed 9 by the treasurer and in compliance with the requirements

10 of this article.

§12-1A-6. Certification and monitoring of compliance; accountability and reporting.

1 (a) Upon the placement of a linked deposit with an 2 eligible lending institution, the institution shall lend the 3 funds to the approved eligible small business listed in the 4 linked deposit loan package. A certification of compliance 5 with this section shall be sent to the small business 6 development center and the treasurer by the eligible 7 lending institution.

8 (b) As a condition of remaining in good standing with the 9 lending institution and the state and as a condition of having the loan renewed for up to four years, the loan 10 recipient shall receive supervision and counseling provided 11 by the small business development center. Eligible small 12 businesses shall also grant the lending institution the right 13 14 to provide information on the status of the loan to the 15 small business development center so as to assist the small 16 business.

17 (c) The small business development center and the
18 treasurer shall take any and all steps necessary to imple19 ment, advertise and monitor compliance with the linked
20 deposit program.

(d) By the thirty-first day of January of each year, the
small business development center shall report on the
linked deposit program for the preceding calendar year to
the West Virginia development office, which shall then
report to the joint committee on government and finance.
The reports shall set forth the name of the small business,
terms, delinquency and default rates, job growth, gross
income evaluation and amounts of the loans upon which
the linked deposits were based.

§12-1A-7. Liability of state.

- 1 The state, the treasurer and the small business develop-
- 2 ment center are not liable to any eligible lending institu-
- 3 tion in any manner for payment of the principal or interest

4 on the loan to an eligible small business. Any delay in

5 payment or default on the part of an eligible small busi-

6 ness does not in any manner affect the deposit agreement

7 between the eligible lending institution and the treasurer.

§12-1A-8. Penalties for violation of article.

(a) Any person who knowingly makes a false statement
 concerning an application or violates another provision of
 this article is guilty of a misdemeanor and, upon convic tion thereof, shall be fined not less than one hundred nor
 more than five hundred dollars or confined in the county
 or regional jail not less than one month nor more than one
 year.
 (b) In addition to the criminal penalties provided in this

9 section, no person who is convicted of a violation of
10 subsection (a) of this section is eligible to participate in the
11 linked deposit program.

§12-1A-9. Effective dates.

1 This article shall be effective from the first day of July,

345 A.

2 two thousand one, through the first day of July, two

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3 thousand six.

The Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

n Chairman \$enate Committee

Chairman House Committee

Originated in the Senate.

In effect from passage.

Clerk of the Senate

3 Clerk of the House of Delegates

President of the Senate

Speaker House of Delegates

The within 10 this the Day of @ GCIU 326-C Governor

PRESENTED TO THE GOVERNOR Data 3/19/02 Time 9:00 a Time.

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